# FY2021 Consolidated Performance Forecast

July 21, 2021

Tokyo Electric Power Company Holdings, Inc.

[Key points of performance forecast]

- Operating revenue is forecasted to <u>decrease by 1,383.0 billion yen to</u> <u>approximately 4,484.0 billion yen</u> due to the new accounting standards going into effect and a decreases in electricity sales volume and other factors.
- Ordinary income/loss is forecasted to decrease by 116.0 billion yen to approximately 74.0 billion yen as a result of a decrease in electricity sales volume and a negative turn in the effect of the time-lag from the fuel cost adjustment system.
- Net income for the current term is forecasted to decrease by 114.0 billion yen to approximately 67.0 billion yen.

(Unit: Billion yen)

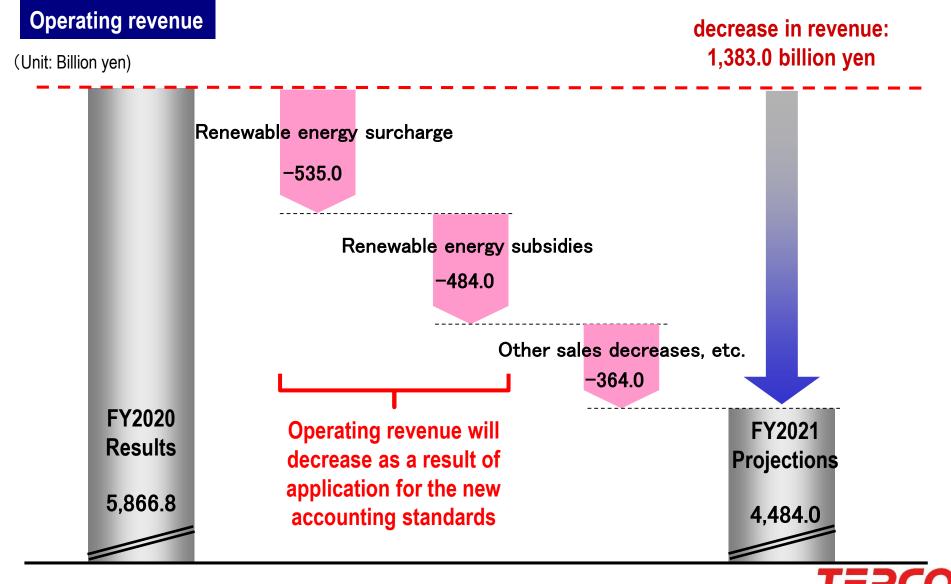
|  | FY2021 Projections<br>(A) | FY2020 Results<br>(B) | (A)-(B)   |
|--|---------------------------|-----------------------|-----------|
| Operating revenue                              | 4,484.0                   | 5,866.8               | - 1,383.0 |
| Operating income/loss                          | 69.0                      | 143.4                 | - 74.0    |
| Ordinary income/loss                           | 74.0                      | 189.8                 | - 116.0   |
| Extraordinary income/loss                      | -                         | 1.3                   | - 1.0     |
| Net Income Attributable to<br>Owners of Parent | 67.0                      | 180.8                 | - 114.0   |



#### 2. Factors for fluctuating consolidated revenue

#### $\sim$ The impact of application for new accounting standards $\sim$

Operating revenue will decrease by over 1,000.0 billion yen as a result of application for the new accounting standards (no impact on revenue and expenditures since expenses will also decrease)

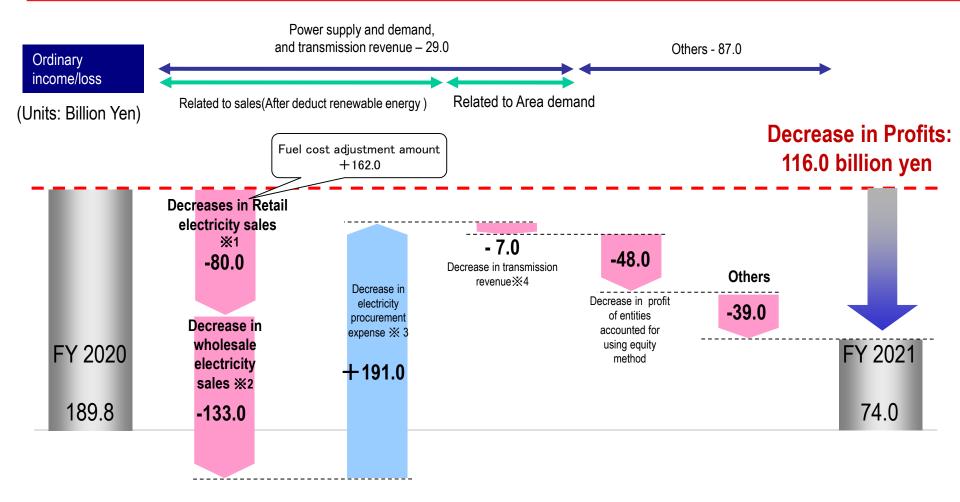


(Unit: Billion kWh)

|     |                                    | FY2021             | FY2020 Results | Comparison |            |
|-----|------------------------------------|--------------------|----------------|------------|------------|
|     |                                    | Projections<br>(A) | (B)            | (A)-(B)    | (A)/(B)(%) |
| Tot | al Electricity sales volume        | 213.0              | 231.5          | - 18.5     | 92.0       |
|     | Retail Electricity sales volume    | 186.9              | 204.7          | - 17.8     | 91.3       |
|     | Wholesale Electricity sales volume | 26.1               | 26.8           | - 0.7      | 97.3       |
| А   | rea demand                         | 267.3              | 266.3          | + 1.0      | 100.4      |

|  | FY2021 Projections<br>(A) | FY2020 Results<br>(B) | (A)-(B)      |
|--|---------------------------|-----------------------|--------------|
| Foreign Exchange rate<br>(Interbank:yen per dollar)  | Approx.110                | 106.1                 | Approx. + 4  |
| Crude oil price<br>(All Japan CIF:dollar per barrel) | Approx. 62                | 43.4                  | Approx. + 19 |

### Reference. Consolidated Year-on-Year performance comparison



X1 Retail power sales include the impact of transmission expenses

- ※2 Wholesale power sales exclude the impact of indirect auctions
- 3 Electricity procurement expenses exclude the impact of indirect auctions, and the revenue increase caused by an increase in deficit imbalance offsets the power source procurement expense increase.
- X4 Transmission revenue excludes the impact of deficit imbalance but includes transactions within the Group companies



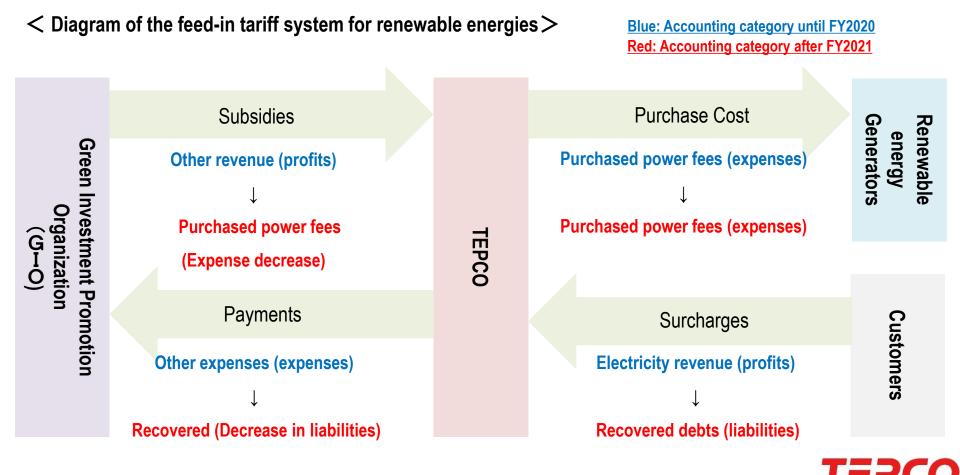
1 = 1

6

|                              | FY2021 Projections<br>(A) | FY2020 Results<br>(B) | (A)-(B)   |
|------------------------------|---------------------------|-----------------------|-----------|
| Operating Revenue            | 4,484.0                   | 5,866.8               | - 1,383.0 |
| TEPCO Holdings               | 635.0                     | 624.2                 | + 11.0    |
| TEPCO Fuel & Power           | 5.0                       | 8.7                   | - 4.0     |
| TEPCO Power Grid             | 1,760.0                   | 2,003.8               | - 244.0   |
| TEPCO Energy Partner         | 3,685.0                   | 5,034.3               | - 1,349.0 |
| <b>TEPCO</b> Renewable Power | 154.0                     | 143.4                 | + 11.0    |
| Adjustments                  | - 1,755.0                 | - 1,947.9             | + 193.0   |
| Ordinary income/loss         | 74.0                      | 189.8                 | -116.0    |
| TEPCO Holdings               | 75.0                      | - 7.9                 | + 83.0    |
| TEPCO Fuel & Power           | 24.0                      | 69.8                  | - 46.0    |
| TEPCO Power Grid             | 108.0                     | 169.0                 | - 61.0    |
| <b>TEPCO Energy Partner</b>  | 8.0                       | 6.4                   | + 2.0     |
| <b>TEPCO</b> Renewable Power | 40.0                      | 48.1                  | - 8.0     |
| Adjustments                  | - 181.0                   | - 95.6                | - 85.0    |

## **Reference. Application of new accounting standards**

- Accounting standards for revenue recognition" went into effect in FY2021 and some transactions that were posted as revenue (sales) must now be listed in a different category (changes were also made to what can be posted as expenses so there was no impact on revenue and expenditure).
- Surcharges and payments are posted as increases/decreases in recovered debts (liabilities) since they are paid to the GIO.
- Subsidies are posted as decreases in expenses due to revision of the electric operators accounting rules in accordance with the new accounting standards.



### **Regarding Forward-Looking Statements**

Certain statements in the presentation regarding TEPCO Group's business operations may constitute "forward-looking statements." As such, these statements are not historical facts but rather predictions about the future, which inherently involve risks and uncertainties, and these risks and uncertainties could cause TEPCO Group's actual results to differ materially from the forward-looking statements herein.

(Note)

Please note that the presentation is an accurate and complete translation of the original Japanese version prepared for the convenience of our English-speaking investors. In case of any discrepancy between the translation and the Japanese original, the latter shall prevail.

